

Illinois Department of Commerce and Economic Opportunity

IEN Report for October

	October	CY09	FY10	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,683	28,884	12,168	679,530	28,884
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,478	9,804	4,549	276,765	9,804
Total SBDC Counseling Hours:	4,192	53,839	16,309	1,009,868	53,839
Average Hours Per Case:	2.84	5.49	3.59	3.65	5.49
SBDC Training Attendees:	1,542	12,134	4,367	317,518	12,134
Minority Clients Counseled: (all sessions)	438	2,723	1,311	48,489	2,723
Minority Training Attendees:	475	2,420	1,217	56,546	2,420
Women Clients Counseled: (all sessions)	460	3,193	1,425	84,107	3,193
Women Training Attendees:	687	4,017	1,614	124,293	4,017
Procurement Technical Assistance Centers					
PTAC Clients Counseled	356	1,989	1,202	14,474	1,989
Initial PTAC Counseling Sessions	72	876	354	19,222	876
All PTAC Counseling Sessions	666	6,705	3,009	53,113	6,705
Total PTAC Counseling Hours:	823	8,982	3,868	72,197	8,982
Average Hours Per Case:	2.31	4.52	3.22	4.99	4.52
Total PTAC Clients Trained:	235	3,564	1,579	43,261	3,564
Minority Businesses Counseled: (all sessic	66	2,108	952	36,561	2,108
Women Businesses Counseled: (all sessic	116	2,270	1,055	40,423	2,270
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	423	2,737	951	71,160	2,737
SBDC Jobs Retained:	141	4,616	1,164	90,733	4,616
SBDC Total Loans Secured:	33	349	117	9,055	349
SBDC Loan Dollars Assisted: \$	\$7,549,816	\$156,203,523	\$23,806,038	\$1,649,162,424	\$156,203,523
SBDC Total Non Debt Financing:	36	666	197	4,760	666
SBDC Non Debt Financing: \$	\$1,199,550	\$48,131,181	\$15,163,129	\$410,157,233	\$48,131,181
SBDC New Business Starts:	15	273	76	10,220	273
SBDC Existing Business Expansions:	17	185	58	4,119	185
PTAC Jobs Created:	73	660	334	11,600	660
PTAC Jobs Retained:	123	3,876	1,896	38,198	3,876
PTAC Contracts Assisted:	220	2,151	869	50,828	2,151
PTAC Contract \$ Assisted:	\$459,910,653	\$1,848,079,222	\$659,432,464	\$8,301,492,369	\$1,848,079,222
ITC Sales Assisted: \$	\$450,000	\$207,115,953	\$12,052,710	\$1,317,753,417	\$207,115,953
NOC Sales Assisted: \$	\$0	\$62,176,000	\$0	\$425,024,900	\$62,176,000
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	923	8,940	3,347	199,878	8,940
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	20	286	100	9,535	286
Draft Regulations Commented On:	13	77	37	1,376	77
Environmental Assistance Program:					
Total Businesses Assisted:	65	1,293	141	123,835	1,293
Total Helpline Calls Received:	32	697	92	12,140	697

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Breakdown of Funding Sources

	October	CY09	FY09	HISTORICAL TOTALS TO DATE	TOTALS 09-TO DATE
International Trade Center Clients Served:					
Total ITC Clients Counseled:	138	613	336	10,295	613
Total ITC Counseling Hours:	549	4,734	1,380	57,199	4,734
Average Hours Per Case	4	8	4	6	8
ITC Clients Trained:	40	98	40	11,961	98
Minority Clients Counseled: (all sessions)	10	49	23	603	49
Women Clients Counseled: (all sessions)	20	82	45	787	82
ITC Jobs Created	2	97	7	1,220	97
ITC Jobs Retained	0	704	49	3,514	704
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	7	71	28	3,462	71
Total NOC Counseling Hours:	30	1,412	161	23,652	1,412
Average Hours Per Case	4	20	6	7	20
NOC Clients Trained:	9	212	9	5,057	212
Minority Clients Counseled: (all sessions)	0	1	0	136	1
Women Clients Counseled: (all sessions)	1	8	2	333	8
NOC Jobs Created	0	41	0	658	41
NOC Jobs Retained	0	290	0	2,367	290
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	1	39	8	522	39
Total Day Care Counseling Hours	2	128	18	1,664	128
Average Hours Per Case	2	3	2	3	3
Day Care Clients Trained	17	154	17	5,581	154
Minority Clients Counseled (all sessions)	1	20	4	297	20
Women Clients Counseled (all sessions)	1	36	7	450	36
Entrepreneurship Center Clients Served					
EC Clients Assisted	16	517	117	8,290	517
EC Clients # of Challenge Grants	1	85	26	802	85
EC Clients \$ Value of Challenge Grants	\$15,000	\$843,189	\$234,448	\$4,922,273	\$843,189
EC Clients Capital Leveraged	\$845,041	\$69,698,519	\$7,776,386	\$422,872,888	\$69,698,519
EC Clients Jobs Created	297	1,410	398	8,124	1,410
EC Clients Jobs Retained	24	3,784	65	13,027	3,784